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ANNUAL PERFORMANCE APPRAISAL REPORT

(EXECUTIVE)

Reporting Period:	Fromto
Name(as per service record)	
Designation & Level :-	
Employee No.:-	
Place of Posting:-	
Department:-	
Period of absence/leave during days in a year	ng the reporting period only in cases where the leave extends beyond 30
Reporting Officer:-	
Name :-	
Designation :-	
Place of posting	

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GUIDELINES FOR USE

- A) Definition of Ratings:-
- 1. Not satisfactory (1): Consistently falls short of performance standards.
- 2. <u>Average (2):</u> performance generally as per job requirement. Sometimes meets the performance standards. Seldom exceeds and often falls short of desired results. Performance has declined significantly, or employee has not sustained adequate improvement, as required since the last performance review or performance improvement plan.
- **3.** Effective and Competent (3):- Performance higher than average. Meets all the relevant performance standards. Seldom exceeds or falls short of desired results or objectives.
- **4.** <u>Very effective (4):-</u> exceedingly high level of performance. Consistently meets & often exceeds all relevant performance standards. Shows initiative and versatility, works collaboratively, has strong technical & interpersonal skills or has achieved significant improvement in these areas.
- 5. Exceptional (5):- consistently exceeds all relevant performance standards inspite of constraints and not confined to the level/discipline in which he/she is working but to the Project/unit as a whole. Provides leadership, fosters teamwork, is highly productive, innovative, responsive and generates top quality work.

PART-B

- 1. **Responsibility for Assessment**: Assessment for each employee will be done by the Reporting Person (to whom the employee reports) the minimum level for which should as per the instructions in the guidelines.
- 2. Where the employee has worked with more than one reporting person for more than 3 months, he will be assessed by all the reporting persons.
- 3. The reporting person should evaluate the attributes as corroborated by periodic records and have sufficient evidence reflected during the entire period and not on isolated or recent incidents.
- 4. Each attribute should be assessed independently, uninfluenced by the rating of other attributes. Against attributes that are not applicable, kindly write 'NA'.

It may be pointed out that the appraiser has a freedom not to evaluate an attribute for which he does not have sufficient data or which he does not consider relevant for the position of the appraise.

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SECTION-I

(To be filled up by the Appraisee & The Reporting Officer/Appraiser)

KEY RESULT AREAS/TARGET RATING

Column No. 1, 2,3,4,5 & 6 to be filled by Appraisee.

Column No. 7 & 9 to be filled by Reporting officer/Appraiser & Column No.8 by HR Deptt

Key Result Areas(Min. 3 KRA's to be given) KRA in consultation with the HOD	Weightage in % to each KRA	Major Tasks/Target Given	Actual Achievement	% of achievement	Self/Appraise Rating	Reporting Officer/ Appraiser rating	Weighted rating W*Rating	Comments in case of rating 1 or 5
1	2	3	4	5	6	7	8	9
		A			1 2 3 4 5	1 2 3 4 5		
			1111					
		COMMERCIAL CONTRACTOR	ration, sales	A 1 K		G 1		
		Special Assignments giv	ven if any:-	1				

KRA Score \geq weighted score of each KRA = \geq W*(.2 SAR +.8 ROR)

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1.	reasons. Also describe the steps taken to overcome the constraints.
2.	Please indicate your contribution in case of significantly higher achievements of the Targets.
3.	Other than the KRA's what contribution would like to give towards the organization goals?
4.	What additional responsibilities you would like to take in the next year?
5.	What motivates you? a) Increment b) secure employment c) designation d) promotion e) Recognition f) creative & challenging work g) Role expansion h) training & development
1.	CAREER PLANNING INPUTS Briefly describe your career aspirations over the coming 2 to 3 years.
2.	At this time how do you feel about your job, and learning/career opportunities that you've got?
3.	What actions or steps are you planning to meet your aspirations?
4.	In what ways can the company/manager assist you in meeting your aspirations?
5.	How well does your current assignment position you in meeting your aspirations?
6.	Would you like a change in work area/ job profile? If yes please elaborate.

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SECTION- II (To be filled up by the Appraise & Reporting officer)

For each Performance Measure below	w, rate the employee on the Rating that is applicable by placing a tick
in the appropriate box:- Self	Reporting Officer
Each Performance Measure consists	Maximum rating of 5 and Minimum of 1

In case the Rating is Exceptional (5) or not satisfactory (1), substantiate with supporting facts/comments (only to be filled up by the reporting officer/Appraiser)

Performance						Comments if (1) or (5)
measure	Not satisfactory (1)	Average(2)	Effective competent (3)	Very effective(4)	Exceptional (5)	
I. Quantity of Output(Productivity) - Extent of target fulfillment and completion of assigned tasks.	Output far below. Target/tasks not fulfilled. Low effort	Output below target/expectat ion despite lack of constraints. Moderate efforts	Tasks assigned generally met with moderate effort	Fulfillment of all tasks/targets, despite constraints.	Output of Work exceptionally high and above expectations/tasks assigned despite high degree of difficult tasks	
II. Quality of Output: General excellence in Output, the extent of work free from errors.	Works consistently below required standard. Makes no effort to improve. Does not lay any emphasis on quality of product/work	Work barely upto the mark. Needs to be corrected	Generally produces work of acceptable quality. Sometimes work needs correction	Does a thorough and accurate job. Work needs minimum correction. High quality consciousness. Work is very well executed and effective	Excellent quality of output. Accurate in work under all conditions. Unusual accuracy, though, effective	
III. Job Knowledge and Skill: Knowledge pertaining to the area of work and related areas , Technical & Professional Knowledge for present job	Poor knowledge. No Motivation to learn	Insufficient knowledge of some of the phases of assigned work. Satisfactory knowledge of routine phases of assigned work.	Knowledge adequate in own area. Needs updating in related areas.	Good Knowledge of his own job and Related areas. Up dates himself	Excellent Knowledge of own job and related areas. Professionally upto date.	
IV. Planning & Organising: Ability for anticipating work needs and development of effective action plans in relation to tasks assigned	Very unsystematic and unmethodical. Does no planning at all.	Ability to plan and organize is marginal	Generally systematic and methodical. Sometimes slow in arranging load to meet plan	Normally anticipates work needs and is able to prepare a plan of action; generally good in arranging work load to meet plan	Exceptional ability to anticipate future work needs ahead of time, and to work in a logical manner to meet plan	

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V. Initiative: Ability to be self – reliant and move forward on a task without outside direction	Always requires to be told. Unable to function independently . Cannot do simple jobs without guidance and follow up	Needs guidance, instructions and follow up	Generally shows good initiative. Occasionally needs follow up	Good initiative. Undertakes all tasks and overcomes obstacles independently	Totally self reliant. A self starter.	
VI. Problem analysis and Decision Making: Ability to identify problems, prioritise them, analyse alternative courses of action and take decisions	Lacks analytical ability. Does not take decisions	Lacks analytical ability. Occasionall y takes decisions. Wavering and uncertain	Moderate analytical ability. Handles day to day decisions. Sometimes delays decision making	Good analytical abilities. Confident and quick decision making most of the time.	Excellent Analytical abilities. Good grasp of complex issues. Always takes confident and quick decisions even on complex problems	
VII.Commitment and Sense of Responsibility: Dedication to work and company objectives. Reliability to complete assigned tasks	Fails to carry out supervisor's suggestion for improvement Alienated. Evades/Sheds responsibility	Low sense of duty. Does not identify with the job/compan y Needs to be reminded of desired improveme nts in order to maintain improveme nt	Accepts but does not seek responsibilit y Improves work habits and performance when counseled	High sense of duty. Accepts and seeks responsibilit y Willingly accepts suggestions for improvement and occasionally seeks counsel on performance and work habits	Totally identifies with the job/company. Seeks and accepts responsibility with full accountability Independently puts forth efforts to improve performance and work habits. Seeks counsel on ways to improve and exceeds suggestions	
VIII. Team Spirit: Co-ordination and co-operation with colleagues to achieve team objective.	Cannot work with others in a team. Creates conflicts and dissipates the energy of the group in dysfunctional pursuits	Very passive as a team member. Does not contribute and withdraws quickly	Marginal contribution. Prefers to work alone. Not comfortable in a group.	Effective team member. Contributes to the team effort. Very well aware of his own role.	Outstanding team member. Keeps the larger goal in view. Contributes. Is open to ideas and can influence working of the group	

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IX. Lateral Coordination: Ability to effectively coordinate with all linked departments to ensure smooth functioning	Unable to coordinate. Rapport with colleagues is not good. Unable to either explain own requirements or appreciate the roles/problems of others	Coordinatio n is weak. Frequent problems with other departments or outside agencies	Sometimes needs higher level intervention to solve problems	Good Contribution abilities. Good relations with colleagues. Able to work well as a member of inter- disciplinary team	Outstanding coordination abilities. Excellent Rapport with and knowledge of related areas and is able to obtain full cooperation of colleagues/agen cies
X.Communication Skill and desire to share available information with all concerned.	Lacks both the skill and the will to communicate. Keeps things to himself. Express no desire to acquire information.	Only believes in downward communication . Cannot express himself well.	Has moderate skill and desire to share information. Relies heavily on formal communication channels	Shares information with all concerned. Good expression. Open to feedback.	Excellent clarity of thought and expression. Uses all channels of communication. Is receptive to feedback and aware of what is happening.

Performance measure score:-

- A- Performance Measure at Sr. No. I to III Avg. score= Total Score/3
- B- Performance Measure at Sr. No. IV to VI Avg. score = Total Score/3
- C- Performance Measure at Sr. No. VII to X Avg. score =Total Score/4

For E1 to E4: PM Score=A*0.6+B*0.2+C*0.2 For E5 to E6: PM Score=A*0.4+B*0.4+C*0.2 For E7 to E9: PM Score=A*0.3+B*0.5+C*0.2

OVERALL:

- 1. 60% weightage KRA Score i.e. .6* KRA Score = .6* W*(.2 SAR +.8 ROR)}
- 2. 40% weightage to Performance Measure Score i.e. .4* Performance Measure Score
- 3. 20% weightage to be given to Self score.
- 4. 80% weightage to Score of Reporting Officer Score.
- 5. Overall score= .6 * KRA Score+ .4 Performance Measure Score (Assume level to be E1) .6{ ➤ W*(.2 SAR +.8 ROR)} + .4{ .6{.2 [Sr. No.(I+ II + III)] +.8[Sr. No.(I+ II + III)]/3}+ .2{.2[Sr. No.(IV+ V + VI)]+.8[Sr. No.(IV+ V + VI)]/3}+.2{.2[Sr. No.(VII+VIII+ IX + X)]+ .8 [Sr. No.(VII+VIII+ IX + X)]/4 }.
- 6. Overall score then be multiplied by 20

Score(0-20):- Not satisfactory

Score(21-40):- Average

Score(41-60):- Effective & Competent

Score(61-80):- Very effective: Score(81-100):- Exceptional

Signature:-

Appraisee

Appraiser/Reporting Officer

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SECTION-III(to be filled up by the Reporting Officer)

POTENTIAL APPRAISAL

	a) Is his/her potential fully utilized on present job? If not, what needs to be done in this regard.
b)	Assess his/ her potential for holding next higher position in same functional area or any other
	area, should opportunity arise by indicating the option below:-
	Not enough Data to Assess Ready Now Needs training
	Needs more experience
c)	If he/she has potential for undertaking jobs in other functions, please sate areas where he/she can
	move in the same grade.
/L	Comment on any other count(s) and any and in 2(A B) in all disposints with
d)	Comment on any other aspect(s) not covered in 2(A B) including integrity.
	111
e)	Discussion with Appraise:
	Brief record of the discussion, with comments, please.
	Indicate Strengths, Areas of Development and Plans / Trainings for developing the employee(
	preferably from the training calendar).

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f)	On his job profile- please indicate if he is happy with current work assigned to him. If he is overloaded or not having work.						
a)	On his future	davalonment places indice	ta his wank arons arons	eas in which he can gain expertise,			
g)	training requir		ne nis weak aleas, ale	eas in which he can gain expertise,			
Areas	s of Strength	Areas of Development	Action Plan	Trainings Suggested (preferably from the training calendar)			
		1/2					
			T 17				
		7 / 7					
	1						
h)	Attitude towar	rds Scheduled Castes & scl	neduled Tribes:-				
i. ii.	Very Prompt Reasonable Pr						
iii.	Is slow and te	nds to delay					
Report	ting Officer:-						
Signati	ure						
Name_							
	ation						
Date _							

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SECTION-IV

(To be filled by the Reviewing officer)				
OVERALL EVALUA	TION:			
Not satisfactory	Average	Effective& Competent	Very Effective	Exceptional
In case the Assessmen reason should be reco			om that of the reporti	ing officer;
Name:	Designation	n:Sig	nature:	Date:
(To be filled by the H OVERALL EVALUA				
Not satisfactory	Average Effe	ective& Competent	Very Effective	Exceptional
In case the Assessmen should be recorded in	writing.			
Name:	Designation	1:Sig	nature:	Date:
(To be filled by the Football	TION:	ective&Competent	Very Effective	Exceptional
In case the Assessmen should be recorded in	t is different than th	at of the reviewing	·	-
Name:	Designation	n:Sig	nature:	Date:
(To be filled by the N OVERALL EVALUA	0	y)		
N. 4 4 for 4	Lieb Electrical Property of the Control of the Cont		V Fifty At	E
Not satisfactory	Average Eff	ective& Competent	Very Effective	Exceptional
In case the Assessmen should be recorded in		at of the reviewing	officer/reporting offic	cer; reason
Namas	Danian atian	C:~	4	Data

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Section -V

Written brief of the Pre- Acceptance	e disclosure by the Reviewing Office	r /Accepting Authority
to the concerned appraisee be recorded	ed below:-	
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		• • • • • • • • • • • • • • • • • • • •
Signature:-		
Appraisee		Accepting Authority